**MIS – Manager for International Students**

1. Could you introduce your company’s agent process?

*We have a Facebook group that is our main advertisement. Through this tool we capture our customers. My team is composed of 4 people, all able to give all information to the clients. The financial process goes through me, and then I'm accountable to my partner. The company earns commissions from schools and partner colleges of the company. All of my control of customer information, documents and payments are controlled by spreadsheets and placed in an individual folder, but we have a control sheet for all customers.*

2. How many functions from the process do you hope to realize in this software?

*At least 5. Registration of customers, control of the progress of the entire process of the client, cash flow, financial control of the company and help tool in the capture of customers.*  
3. Will the software be run by your company itself or other operator company?

*In my company. However, also I want to access it outside of my company.*  
4. If it runs, how many advisors will you provide with the online work during workdays?

*At least 2.*  
5. How many costumers do you have? How many of them will use this software? How many of them will use it at the same time?

*I have 40 customers per month. No one will access my system. Everyone uses Facebook and Whatsapp.*  
6. What is your budget to develop this software?

*I have no idea yet, but it can not be too loud.*

7. Would you like to develop a mobile version of it?

*It depends on when it would cost me and the benefit that this tool would bring me.*

8. Do you want to have any financial functions like payment in the software?

*I guess it’s not necessary, because my customer living outside of Canada.*  
9. What was your mind about the user interface?

*I guess that in my case it’s not necessary.*  
10. How long time you can give us to develop this software?

*I think that 3 months it’s ok.*